

Cox Business

TeCMEN Presentation

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Who is Cox Business?



- Cox Enterprises
 - Atlanta based, founded in 1898
 - Revenue exceeding \$15 billion
 - Newspapers, television, radio stations, auto auction
- Cox Communications
 - 3rd largest cable company in the US
 - Fortune 500 company, privately held
 - Serving over 6 million customers in 18 states
- Cox Business
 - Business-to-business division of Cox Communications
 - Full service provider of local, long distance, high-speed data, video, colocation and carrier class transport
 - Owns and maintains its own fiber optic network
 - Serving over 200,000 businesses nationwide
 - Serving Gulf Coast businesses for 9 years

The Cox Business Portfolio



- Voice, Data, Transport and Video
- Local team
- 24/7 support
- Maximum 4 hour response time
- Reliability from a trusted name



"Highest Customer Satisfaction With Small/Midsize Business Data Service Providers."



Cox Communications received the highest numerical score among data service providers serving small/midsize businesses in the proprietary J.D. Power and Associates 2008 Major Provider Business Telecommunications Data Service Study™ Study based on 2,422 total responses measuring & measures opinions of large enterprise business (companies with 3-499 employees). Proprietary study results are based on experiences and perceptions of business surveyed in March-April 2008. Your experiences may vary. Visit jdpower.com. Services not available in all areas. Other restrictions apply. Telephone services are provided by an affiliated Cox entity. Services provided by Cox Business Services a Division of CoxCom, Inc. ©2008 Cox Communications, Inc. All rights reserved.

Internet Products



<i>Products</i>	<i>Fiber</i>	<i>HFC</i>
INTERNET		
Cox Business Internet – up to 15 mbps		✓
Cox Optical Internet – up to GigE	✓	
Web Hosting		

Highest satisfaction in customer satisfaction
Discounts for bundles and multi-term contracts
Increasing your speed is quick and easy

Voice Products



<i>Products</i>	<i>Fiber</i>	<i>HFC</i>
VOICE		
Basic Business Lines Measured rates or unlimited calling Feature rich		✓
PRI/Voice T1	✓	
Largest Local Calling Area in Gulf Coast	✓	✓
Toll Free	✓	✓

Very competitive rates
Typical savings – 20%!
Keep your existing phone numbers

Video Services



<i>Products</i>	<i>Fiber</i>	<i>HFC</i>
VIDEO		
Digital Cable TV & Free HD Private Office and Public Viewing		✓
Music Choice		✓

Keep your customers and employees informed
Many packages available to fit your budget
Free HD with digital service

Transport Services



<i>Products</i>	<i>Fiber</i>	<i>HFC</i>
TRANSPORT		
Metro Ethernet – 3 Mbps to GigE	✓	✓
OCx	✓	
Colocation	✓	

Connect multiple locations
Fully Scalable Speeds (upgrade quickly
when needed)

What can the Cox Network do for you?

- Wide range of services
 - Voice
 - Business Lines
 - T1-PRI
 - Data
 - Cox High Speed Internet
 - Up to 15 Meg per second download speed
 - Cox Optical Network
 - 3 Meg to 1Gigabit
 - Video
- Flexibility
- Responsiveness
- Local Presence

Cox Network Architecture

- Hybrid Fiber Coax Network
 - Fiber to the Node, Coax to the building
 - Serves Voice, Data and Video Products
 - Runs on DOCSIS Protocol
- Cox Fiber Network
 - Dedicated Fiber to Customer
 - Supports Voice and Data Products

Cox Team

- Experienced Telecom/Data Professionals
 - Local Sales
 - Local Engineering
 - Local Service Delivery
 - Local Tech Support
 - Local Installation/Service
 - Local Billing Support