


EMPLOYER-SPECIFIC TRAINING PROGRAMS

 QUICK RESPONSE TRAINING PROGRAM (QRT)	INCUMBENT WORKER TRAINING PROGRAM (IWT)	
Type of Incentive	Grant	Grant
<i>Award Made to Whom</i>	Fiscal Agent on behalf of business	Business
<i>Wage Requirement</i>	Goal is 115% of county or state wage, whichever is lower, may be waived for rural, brownfield or enterprise zone projects in special situations	No requirement but is a consideration
<i>Number of Jobs Required</i>	No minimum or maximum. If an expansion, a 10 percent increase in employment or 100 new full-time jobs, whichever is less	None
<i>Available to Expanding Company</i>	Yes	Yes – for existing employees
<i>Available to New Company</i>	Yes	No
<i>Available to Retain Jobs</i>	As part of an expansion project or retraining for current employees to meet changing skill requirements caused by new technology or new product lines and to prevent potential layoffs	Yes
<i>Amount of Award</i>	Negotiated with business	Negotiated with business
<i>Payout Schedule</i>	Approved training expenses reimbursed monthly to local fiscal agent on behalf of business	Approved training expenses reimbursed monthly directly to business
<i>Specified Use of Funds</i>	Direct training costs, instructors' wages, curriculum development, manuals/textbooks (or production of). Cannot be used for trainees' wages or training equipment.	Direct training costs, instructors' wages, curriculum development, resource (or production of). Cannot be used for trainees' wages or training equipment.
<i>Local Support Required</i>	Yes -- local educational entity serves as fiscal agent for grant funds; endorsement by local economic development organization. Businesses receiving an award must commit to listing available jobs through the local Regional Workforce Board	No - however Regional Workforce Board is notified
<i>Eligible Industries / Businesses / Activities</i>	Must be a qualified targeted industry Business must produce a good or service for markets outside the local area	Business must have at least one employee, be current on all state taxes. Priority given to: small businesses, businesses in rural or distressed inner-city areas, Enterprise Zones; HUB Zones, Brownfield, and businesses in a targeted industry; businesses proposing a significant upgrade in workers skills as a result of training; or businesses whose grant proposal represents a significant layoff avoidance strategy.
<i>Ineligible Industries/ Businesses / Activities</i>	Businesses that are producing a local good or service or that are retail in nature. Training programs that are available at the local level. Non-profit organizations and public institutions are ineligible.	Non-profit organizations and public institutions are ineligible.

For more information contact the EDC: <mailto:info@florida-edc.org> or 850-651-7374